



Mag. Dr. Mario Weiss, CMC, born in Graz (Austria), 1960.

Master of Business Administration, Organizational Development and Management Consultant, Lector at Universities, Mediator.

Apprenticeship in photography, Studies at the Universities of Graz and Klagenfurt. In 1987 foundation of M&M Marketingberatung, in 1990 reorganization in Trigon Entwicklungsberatung – Marktwirksame Unternehmensentwicklung, since that time managing partner.

Married, three daughters, lives in Althofen (Carinthia, Austria).

Leisure activities: gardening to get balanced, travelling to change perspectives, theatre to get inspired.

Tel: +43 664 184 0 164 Email: mario.weiss@trigon.at

Innovation and Change Processes

Integrating the role of process- and expert-consultant; sparring partner of the management; designing the architecture of innovation and change processes; steering difficult themes of communication

Projects: Infineon, Flughafen Frankfurt, AGRANA, Austrian Airlines, Continental

Integrated strategy development

Combining strategy development, budget planning and target agreement; collaboration beyond the hierarchical levels of the organization to make the strategies lively and realizable.

Projects: Flughafen Graz, Adler Lacke, Volksbank Kärnten, Esterházy, Salzburg Research

Workshops and Conferences

Annual strategy conferences; large group interventions; platforms and networks concerning an all structure adjustment; high acceptance, presence as well as social competence; result- and activity-oriented

Projects: Österreich Werbung, Grazer Wechselseitige Versicherung, Industriellenvereinigung, Land Steiermark, Wirtschaftsministerium

Lectures and Seminars

Entrepreneurial thinking and acting; Create the present out of the future; Integrated strategy development

Projects: Raiffeisenakademie, Continental, Erste Bank, Schule des Daseins – St. Lambrecht

Publications and Papers

Weiss, M. Hrsg. (2016): Handlungskompetenz Innovation. Zugänge und Methoden für radikale Sprünge und Innovations-Managementsysteme. Haupt Verlag Bern.

Weiss M. (2011): Management in Skizzen – Die Kraft der Bilder im Change Management, Haupt Verlag Bern – Stuttgart - Wien

Weiss M. (2008) Mitarbeiterbefragungen – ein wirkungsvolles Instrument in: Trigon Themen 1/2008

Weiss M. (2007) Integrierte Unternehmenssteuerung in: Trigon Themen 3/2007

Glasl F./Weiss M. (2005) Zukunftsgestaltungsprozesse in: Professionelle Prozessberatung, Glasl et. al, Bern

Weiss M. (2005) Anschlussfähigkeit – Ein Konzept für das Management der Schnittstellen, in: ZOE 3/2005

Weiss M. (2003): Marktwirksame Prozessorganisation, Frankfurt am Main